

“Sage Accpac ePOS is a really stable and flexible system. This is vital with a remote salesforce, and especially when we transport our entire database to shows, which represent our most intense periods of sales and marketing activities. Now, following a show, we can simply synchronise our show database with the one at headquarters, without rekeying, and instantly run reports using up-to-date and accurate data.”

Steve Haralambous, CFO
JV Marine

A Whole New Level of Control

From start to finish, Sage Accpac ePOS puts you in control of your entire retail enterprise. Multiple sessions can be opened on the same till to control and monitor individual clerk activities.

A sign-on feature ensures that both operator and till are registered before recording transactions.

All transactions from connected remote locations are posted in real time to the central location as they become finalised in the system. For offline remote sites, transactions can be transmitted at any time.

Real Business Benefits

Sage Accpac ePOS offers a breadth and depth of features that are not commonly found in other POS solutions. From improved efficiency to complete integration with Sage Accpac, ePOS boosts your business productivity.

- **Connected Retail Stores** – ePOS supports multiple tills connected over a local area network (LAN) and links remote retail locations to your head office over the Internet (dial-up or dedicated connection). A single ePOS Server installation connects multiple ePOS tills at remote locations. Since ePOS deploys over the Web, one store can view available stock at another store or put a sale on account for a customer. Its built-in resilience allows continued operation of the retail location, even when there is communication failure between remote locations and the head office.
- **Real-Time Visibility** – ePOS links with Sage Accpac to provide real-time validations and updates to and from the centralised inventory and customer database. Real-time integration with your Sage Accpac system saves you valuable time by eliminating month-end reconciliation procedures. Plus, all sales and customer-related reporting can be generated from the central database.
- **Security** – ePOS provides user access security at a detailed POS function level. The ePOS server encrypts the data being transferred to ePOS, ensuring secured transmissions over the Internet.
- **Complex Pricing** – ePOS integrates with Sage Accpac Inventory Control and Accounts Receivable modules to ensure accurate pricing.
- **Easy Operation** – ePOS is easy to use. Single keystroke options and touch screen support is available for many common operations such as sale completion, payment, item return, suspend sale, quotation, and cash drawer opening.
- **Integrated Receivables** – ePOS enables selling to Customers setup in Accounts Receivables customers (on-account). You can check customers' credit limits, pricing levels, active and inactive status, and prohibit sales to on-hold customers. New customers can be defined in ePOS and their data can be auto-populated in the Accounts Receivable module.
- **Integrated Order Entry** – ePOS utilises special item pricing and can create quotations, order confirmations, invoices, credit notes, and receipts in the Order Entry module, extending order entry functionality to the storefront. For high-volume installation, ePOS summarises sales transactions before posting them to Order Entry thereby minimising possible delays.
- **Sophisticated POS Technology** – ePOS integrates barcode readers, weigh scales, pole displays, magnetic strip readers, and other POS technologies you rely on every day.
- **Credit Card Approval** – ePOS accommodates credit card transactions. Use the built-in interface for debit and credit card processing applications. Payments made with credit cards can be authorised in real time.
- **Customer Loyalty** – ePOS tracks and accumulates purchase points per item or invoice value. These loyalty points can be redeemed for future purchases.
- **Gift Card/Certificate Tracking** – ePOS tracks and validates purchases made through gift cards and gift certificates. Customers can choose to update value of gift cards in their future visits.
- **Promotional Grouping** – ePOS empowers sales staff at the register level to group SKUs, to be sold in a promotion. For example, buy SKU A and SKU B and get SKU C for \$10. Or buy SKU A and get SKU B for 50% off.
- **Localised Customisable Interface** – ePOS supports a multilingual user interface that can be customised at the register level. It also supports screen layout modification for efficient interaction with the application.

Sage Accpac
A Sage Software Company
Suite 302, Level 3 431 Glebe Point Road
Glebe, NSW 2037
Locked Bag 2005, Glebe NSW 2037

Toll Free Australia: 1300 ACCPAC (1300 222 722)
Toll Free New Zealand: 0800 904 409
Phone: +61 2 8572 9000
Fax: +61 2 9566 4266

